

# Talent Clearing House, Inc.

7 South Main Street, Suite# 214

Wilkes Barre, PA 18701

Tel 570 408 9801



Mr. Ken Okrepkie  
Great Valley Technology Alliance  
7 South Main Street  
Wilkes Barre, PA 18701

**Paul G. Barretta**

President

PaulB@talentclearinghouse.com

Dear Ken,

Great news... the proceeds of my Tax Credit sale came in yesterday!!! I'd like to take this opportunity to thank you not only for bringing the program to my attention last year, but also for referring me to Mike McCann and MVM Grants.

As you know firsthand, as a small business owner I am constantly balancing my two most precious resources... time and money. It seems that time and time again, I find myself determining the worth of a particular product or service by placing a value on how much time it will save me as compared to how much cost I'm either paying or giving up. With this in mind, I can say hands-down working with Mike McCann and his group has been a tremendous experience for me.

What drove my initial decision to work with Mike was the fact that I wouldn't have to "find" a buyer for my tax credits, and also that I wouldn't have to manage my own filings, escrow, etc. This decision turned out to be the right one in more ways than I'd anticipated. It is now clear to me how much work the filings and managing the escrow process would have been, and frankly I would have most certainly been struggling to beat a deadline at least once or twice along the way. Mike's service was so tremendously efficient that he simply told me what I needed to provide, fill out or sign whatever I needed to, and when. I did so, and it was painless, simple and not at all time-consuming. I'm sure this is because MVM Grants manages the process very well, taking on the administrative nightmare that comes with this territory.

As if this value weren't enough to make me extremely happy with Mike and his group, his customer service went above and beyond what one would expect this week. Apparently, the buyer of my tax credits sent their funds to an incorrect bank account, leaving Mike's group in the awkward position of having me waiting for my funds before they had them. Mike's professionalism kicked into high gear, and he sent the funds due Talent Clearing House out of his company's funds, instead of making me wait until the buyer re-routed their funds. This clearly goes above and beyond what I expect from most everyone I deal with.

I not only thank you for putting me in touch with Mike, I would also like to point out that you should feel comfortable recommending Mike to others who might be in a position to benefit from his services. I'm sure they will be as happy as I am with their decision if they choose to work with MVM Grants.

Sincerely,

Paul G. Barretta